# Jon Burroughs, MD, MBA, FACHE, FACPE

# Healthcare Management Topics and Areas of Expertise:

## I. Physician-Hospital Integration and Alignment

- a. How to Integrate and Align Physicians and Hospitals
- b. New Models of Integration and Alignment
- c. What is a High Performing ACO?
- d. What is a High Performing Medical Home?
- e. What is a High Performing Service Line?
- f. What is an Integrated and Aligned Hospitalist Service?
- g. Superimposed Compensation Arrangements (SCAs): The Ultimate Alignment Strategy
- h. Strategic Medical Staff Development Planning and Economic Credentialing-An idea whose time has come
- i. How Physicians and Managers can Implement Evidence Based Leadership Together
- j. How to Engage Physicians

#### II. The External Environment

- a. 2012 Healthcare Policy and its Impact on Physicians and Hospitals
- b. The Patient Protection and Affordable Care Act and its Impact on Physicians and Hospitals
- c. What can we learn from Healthcare Systems Abroad?
- d. A Brief History of Healthcare in America
- e. How Physicians and Hospitals can Succeed in Healthcare Reform

#### III. Operations

- a. How to Simplify Operations with Lean, Six Sigma, and Blue Sky
- b. Why Management needs to work with Physicians and Nurses on Operational Redesign
- c. The Business Argument for Scribes
- d. The Hospital of the Future
- e. Tools to Achieve Succeed in Evidence Based Leadership (EBL)

#### IV. Performance Improvement

- a. Continuous Quality Improvement-What does it mean and how does it work?
- b. Moving from Quality Assurance to Performance Improvement
- c. What everyone needs to know about Patient Safety
- d. Top Down/Bottom Up Quality
- e. How to Utilize Perception Data

## V. Financial Management

- a. What Healthcare Leaders need to know about Healthcare Finance
- b. How to Interpret Healthcare Financial Statements

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c. How Physicians and Managers can create Win-Win ROIs

## VI. Legal, Regulatory, and Accreditation Issues

- a. What Healthcare Leaders need to know about Healthcare Law
- b. What Healthcare Leaders need to know about CMS' Conditions of Participation
- c. What Healthcare Leaders need to know about The Joint Commission/HFAP/DNV Accreditation Standards
- d. Why Management and Healthcare Practitioners should Interpret Accreditation Standards Together
- e. How to Avoid Negligent Credentialing Law Suits
- f. The Biggest Legal Mistakes that Healthcare Leaders Make and How to Avoid Them
- g. EMTALA and ED on Call-How to Manage a Chronic Conundrum
- h. Healthcare Ethics and the Law-How to Make it Matter

